



# IT Services & People Management\_

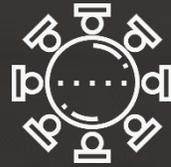
*avansis*

# Outsourcing\_

Our three models are focused on an outsourcing model, direct recruitment and Avansis Nearshore.

Avansis creates value through an outsourcing, model which is combined with our experience in our results.

Our quality services allow us to reduce costs and allow our customers to focus themselves on the crucial matters of their business.



Outsourcing



Direct recruitment



Avansis Nearshore

# About us\_

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International growth



Over 200 employees



Global projects



Over 20 years of  
experience



100% Spanish capital



Certified quality of  
service

# International projects\_

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Avansis has a remarkable **experience** when it comes to covering different projects in the international area. Avansis currently operates outsourcing projects in **Spain, Germany, UK, Brazil, Peru** and **the Netherlands**.



# Technology and Outsourcing\_

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## TECHNOLOGY



Cloud computing



Business analytics



Mobility



BPM

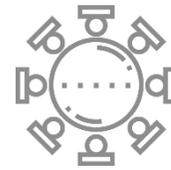


Security



Data Center

## OUTSOURCING



Outsourcing



Direct recruitment



Avansis Nearshore



# IT Outsourcing\_

At Avansis we know that **human capital in an organization is vital** to achieve a constant growth and that a proper recruiting and management process generates talent and value for our customers in the long term.

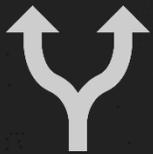
As a **permanent service or first step** in their professional career, our service provides a flexible technical support in your projects with the resources needed to succeed.



# Traditional Outsourcing\_

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The Avansis outsourcing model makes possible that the **right candidate can be hired in 48 - 72 hours**. The **agility** of our talent search team and our **extensive data base**, guarantees a **positive, easy hiring process**. At the same time, we ensure that employees acquire the customer's business culture. The Avansis database has **thousands of records**, allowing the outsourcing process to be a **success** - we do not rest until find the candidate that best fits your project needs.



Flexibility



Fast



Customization

# Direct recruitment\_

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The Avansis **direct recruitment** model allows to find the most appropriate candidates to join the company directly, back on a extensive selection process that meets **100% customer requirements**. Avansis allows the **customization of the selection process**, the recruitment of profiles at **international level** and **to guarantee** the high capabilities of any of the profiles that are part of the process.



Know-how



International



Privacy

# Avansis Nearshore\_

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Thanks to this model, in which the employees work at our facilities, it is possible to achieve a **reduction of the customer's costs**. Once the client defines the project, generates the proper documentation and establishes the KPIs, the **Avansis Nearshore model guarantees** the outsourcing of this service with a fast ROI, minimizing so the costs of both the positions needed and the development of the project, since Avansis balances the team in function of the workload. By measuring the project results through **KPIs** and **SLAs**, the client has **tools to measure** the **effectiveness** and **compliance of the terms of the project**.



Optimization



Accesibility



Excellence

# avansis

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